

Due Diligence

Verifying the financial health of your investments.

Whether you are looking to invest in a company or acquire it outright, one key driver of the process is the integrity of the financial information. Specifically, how can you be confident that the figures they are presenting are reliable?

Our team has vast experience carrying out financial due diligence tasks and can assist you in executing a thorough review of the financial health of a potential target, **flagging any potential risks for investors to consider**, prior to making a decision.



Financial analysis

We will identify historical trends, assess performance ratios and investigate fluctuations to provide conclusions on quality of earnings and working capital management.



Review of sale and purchase agreements

We will review accounting, financial and taxation aspects, including advising on the completion mechanism.



Raising debt finance

We can advise and assist with raising debt financing to fund a leveraged buy-out, including providing introductions to debt providers through our network.



Identifying red flags

We will highlight areas of concern related to the financials and/or operational control, including previously undisclosed liabilities, and assess the implications of our findings.



Leverage for negotiation

Our findings will provide factual evidence that will assist investors in negotiating the price of a deal.



Comprehensive report

We will share our findings concisely and flag any potential risks the investor should consider prior to making their decision.

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WHY CHOOSE GERALD EDELMAN?

Tailored to your specific requirements

Our due diligence assignments can be as broad or as narrow as required. Prior to the work commencing, we agree the scope of work which is specifically tailored to our clients' needs, concerns and risks.

Partner-led experience

We are proud to offer a personal, partner-led service, which is often not provided by larger firms.

Experienced team

Our team consists of qualified chartered accountants, many of whom are ex-Big Four, and have completed almost 50 buy-side due diligence assignments in the past two years.

Cost competitive

As a mid-tier firm, we are able to offer a service which is more cost competitive than larger firms without comprising the quality of the service provided.

About Gerald Edelman

Formed in the late 1940s, we have established ourselves as one of the leading mid-tier businesses in the UK. We deliver a wide range of financial and strategic business advice, working closely with our clients to help them achieve their aspirations.

Today, we remain committed to business and have a philosophy and an aspiration to deliver genuinely exceptional experiences to our clients and others. We have 16 partners and approximately 140 employees. Ranked 51st in the Accountancy Age Top 50+50

RECENT TRANSACTIONS

We have completed buy-side due diligence assignments on almost 50 M&A transactions in the past two years.

Recent highlights include:

- ▶ **£70m acquisition of a large UK-based hotel** by a Luxembourg-based property group
- ▶ **Various acquisition of UK-based cleaning and security services businesses** by a South African trade acquirer
- ▶ **Various acquisitions in the ethical foods market** by a Swiss-based VC fund making its first UK investments



Accountancy Firms 2019 and 51st in the Accountancy Top 75 firms 2019, Gerald Edelman is well placed to service the differing needs of our clients – no matter how large or small.

Gerald Edelman is so much more than an accountant. We strive to break away from the term 'accountant', thinking beyond compliance and identifying ourselves as a 'client's first port of call'.



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