



## Associate Director – Deal Advisory

Full time

### About the role

We are looking for an Associate Director to join our growing Deal Advisory department. You will have the opportunity to be part of an entrepreneurial and high growth team and to work on all aspects of leading M&A transactions, with a short-term path to Partner for strong performers. This is an excellent opportunity for any individual looking to further their M&A career. We have a significant number of live mandates and an incredibly strong pipeline, with support from the wider firm to continue to grow as part of the wider Corporate Finance offering over the next 5-10 years.

### Is GE right for you?

A dynamic and evolving organisation which puts individuals at the heart of its business. We provide exciting opportunities across our firm, enabling our team to achieve new heights in their career. Here you will be challenged, supported and most importantly heard, enabling you to develop your skills and grow professionally and personally.

You will receive hands on training, personal development and support from leading and seasoned practitioners, partners and experts in their field, enabling you to quickly grow your knowledge and expertise and excel in your chosen career.

### How we give back

To ensure our employees know how much we value their hard work, we offer an extensive benefits and perks package. Our package covers your lifestyle, health and wellbeing, development and finances. How about an additional day off to celebrate your birthday? Or utilising our in-house mentoring scheme? And access to our Work Life Well platform? These and many more perks are included in your GE employee benefits pack. To see the full list, [click here](#).



## What will the role entail?

### Responsibilities

- Leading M&A projects through to completion, including managing all aspects of pre-sale/purchase planning, creating information memorandums, financial models and negotiation/deal structuring.
- Project management, including oversight of due diligence and client and buyer interaction, and management of the project team on a day-to-day basis.
- Acting as a people manager to team members and provide coaching with a view to assisting them to achieve their personal career goals, including:
- Providing people management responsibilities covering resource planning and performance management
- Supporting the appraisal process, training and recommendations for promotion.
- Contributing and playing an active role in business development, including:
- Liaising with external counterparties (lawyers, private equity etc.)
- Developing potential leads, including both buy and sell side mandates

### What are our requirements?

- Experience of advising clients on sell-side M&A projects work, having led several projects to a successful close.
- Experience of project, client and people management.
- A strong and growing network of external professional counterparties, including lawyers, private equity etc.
- Ideally ACA/ACCA or CFA qualified (or equivalent), or relevant work experience.

### Want to learn more about life at GE?

Use the QR code below to hear what our team have to say.

